AN AGREEMENT IS...

- the contract between you and your employer
- details about working here including pay and pay increases
- something you vote on and have a say in making





Negotiating meetings are held. Your delegates are trained and represent you by putting forward your list of ideas.

UNION

COMPANY **EXPERTS**

EMPLOYERS ASSOC.

CORPORATE STRUCTURE

Management will ask you to vote.

> Your union bargaining team get feedback from you every step of the way.

3 FORMAL AGREEMENT VOTE

Workers vote yes... Congratulations you have a new agreement!



Majority of workers vote no... We stand united in wanting a better deal. Back to the negotiating table we go!